

REPORT OF LOBBYING FIRM
(Government Code Section 86114)

FORM 625
1990

REPORT COVERS PERIOD FROM 01/01/2009 THROUGH 03/31/2009

CUMULATIVE PERIOD BEGINNING 01/01/2009

TYPE OR PRINT IN INK

For information required to be provided to you pursuant to the Information Practices Act of 1977, see Information Manual on Lobbying Disclosure Provisions of the Political Reform Act.

FOR OFFICIAL USE ONLY

A

B

NAME OF LOBBYING FIRM:

TERRY McGANN, INC.

BUSINESS ADDRESS: (Number and Street)

(City)

(State)

(Zip Code)

TELEPHONE NUMBER:

SACRAMEN -
TO

CA

95814

MAILING ADDRESS: (If different than above)

PART I - (Read the instructions on the reverse before completing this section. Then, check one of the boxes below and complete Part I.)

☒ PARTNERS, OWNERS, OFFICERS, OR EMPLOYEES WHOSE "LOBBYIST REPORTS" (FORM 615) ARE ATTACHED TO THIS REPORT OR

☐ PARTNERS, OWNERS, OFFICERS, OR EMPLOYEES WHO ENGAGED IN DIRECT COMMUNICATION ON AT LEAST FIVE SEPARATE OCCASIONS DURING THE PERIOD

Employee

JOHN BAULIS

Employee

TERRY M. McGANN

☐ If more space is needed, check box and attach continuation sheets.

SUMMARY OF PAYMENTS THIS PERIOD

A. GRAND TOTAL PAYMENTS RECEIVED: \$ 163378.73
(From Subtotals in Part II)

B. TOTAL ACTIVITY EXPENSES: \$ 0.00
(From Part III, Section A, 3)

C. TOTAL PAYMENTS TO OTHER LOBBYING FIRMS: \$ 0.00
(From Part III, Section B)

D. GRAND TOTAL PAYMENTS MADE: \$ 0.00
(B + C, above)

E. CAMPAIGN CONTRIBUTIONS MADE:

☒ None This Period ☐ Part IV Completed and Attached

F. IS THE FIRM A MEMBER OF A LOBBYING COALITION ?

☒ No ☐ Yes (Complete and attach Form 630)

VERIFICATION

I have used all reasonable diligence in preparing this Report. I have reviewed the Report and to the best of my knowledge the information contained herein and in the attached schedules is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on (Date)

04/22/2009

At (City and State)

SACRAMENTO, CA

By (Signature of Responsible Officer)

TERRY M. McGANN

Name of Responsible Officer (Type or Print)

TERRY M. McGANN

Title

PRESIDENT (449600-SSD)

PERIOD COVERED: 01/01/2009 03/31/2009

NAME OF LOBBYING FIRM: TERRY McGANN, INC.

PART II - PAYMENTS RECEIVED IN CONNECTION WITH LOBBYING ACTIVITY (Amounts may be rounded off to whole dollars. See Instructions on reverse.)				
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF AMERISOURCEBERGEN CORPORATION SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) SB 484; AB 1071; STATE LEGISLATURE RE: DISCUSSIONS REGARDING SB 4 - 84 RELATING TO EPHEDRINE; BOARD OF PHARMACY RE: DISCUSSIONS REGARDING DRUG PEDIGREE, LICENSEE FEES, EPHERDRINE SCHEDULE 5 DRUG				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 15000.00	\$ 0.00	\$ 0.00	\$ 15000.00	\$ 15000.00
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF CALIFORNIA PROFESSIONAL ASSOCIATION OF SPECIALTY CONTRACTORS (CALPASC) SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) SEE ATTACHMENT A				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 6000.00	\$ 0.00	\$ 0.00	\$ 6000.00	\$ 6000.00
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF CIGNA HEALTHCARE OF CALIFORNIA, INC. SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) DEPARTMENT OF INSURANCE RE: DISCUSSIONS REGARDING MARKET CO-INSURANCE ISSUES				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 12000.00	\$ 0.00	\$ 0.00	\$ 12000.00	\$ 12000.00
SUBTOTAL			\$ 163378.73	

☒ If more space is needed, check box and attach continuation sheets

PART III - PAYMENTS MADE IN CONNECTION WITH LOBBYING ACTIVITIES					
SECTION A: ACTIVITY EXPENSES (See instructions on reverse.)					
1. ACTIVITY EXPENSES ARRANGED, INCURRED, OR PAID BY THE LOBBYING FIRM (OTHER THAN THOSE PAID OR INCURRED BY A LOBBYIST)					
Date	Name and Address of Payee	Name and Official Position of Reportable Persons and Amount Benefiting Each		Description of Consideration	Total Amount of Activity
			\$		\$
	Reference No:				
<input type="checkbox"/> If more space is needed, check box and attach continuation sheets			TOTAL SECTION A.1. (Include all subtotals from Continuation Sheets) \$ 0.00		
2. TOTAL ACTIVITY EXPENSES PAID, INCURRED, OR ARRANGED BY ALL LOBBYISTS EMPLOYED BY THE LOBBYING FIRM WHICH HAVE BEEN OR WILL BE REIMBURSED OR PAID BY THE FIRM.				\$	0.00
3. TOTAL ACTIVITY EXPENSES (Section A, Parts 1 + 2)				\$	0.00

PERIOD COVERED: 01/01/2009 03/31/2009NAME OF LOBBYING FIRM: TERRY McGANN, INC.**PART III - PAYMENTS MADE** (Continued)

SECTION B: PAYMENTS MADE TO OTHER LOBBYING FIRMS

Name, Address and Telephone Number of Firm Contracted With	Name of Employer or Client for Whom Subcontractor was Retained to Lobby	Amount This Period	Cumulative Total to Date
		\$	\$
<input type="checkbox"/> If more space is needed, check box and attach continuation sheets.		TOTAL PAYMENTS (Include all subtotals from continuation sheets)	\$ 0.00

PART IV - CAMPAIGN CONTRIBUTIONS MADE (Monetary and non-monetary campaign contributions of \$100 or more made to or on behalf of state candidates, elected state officers and any of their controlled committees, or committees supporting such candidates or officers must be reported in A or B below.)

- A. If the contributions made by you during the period covered by this report, or by a committee you sponsor, are contained in a campaign disclosure statement which is on file with the Secretary of State, report the name of the committee and its identification number, if any, below.

Name of Major Donor or Recipient Committee Which Has Filed A
Campaign Disclosure Statement: _____

Identification Number if
Recipient Committee: _____

- B. Contributions of \$100 or more which have not been reported on a campaign disclosure statement, including contributions made by an organization's sponsored committee, must be itemized below.

Date	Name of Recipient	I.D. Number if Committee	Amount
			\$

☐ If more space is needed, check box and attach continuation sheets.

NOTE: Disclosure in this report does not relieve a filer of any obligation to file the campaign disclosure statements required by Gov. Code Section 84200, et seq.

PERIOD COVERED: 01/01/2009 03/31/2009

NAME OF LOBBYING FIRM: TERRY McGANN, INC.

PART II - PAYMENTS RECEIVED IN CONNECTION WITH LOBBYING ACTIVITY (Amounts may be rounded off to whole dollars.)				
See Instructions on reverse.)				
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF FIRSTSIGHT VISION SERVICES, INC. AND AFFILIATES SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) AB 602: STATE LEGISLATURE RE: DISCUSSIONS RELATING TO OPTICIANS; DEPARTMENT OF MANAGED HEALTHCARE RE: DISCUSSIONS RELATING TO REGULATORY AND COMPLIANCE ISSUES REGARDING LICENSURE				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 33998.60	\$ 0.00	\$ 0.00	\$ 33998.60	\$ 33998.60
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF FRESENIUS MEDICAL CARE NORTH AMERICA SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) SB 112,221: STATE LEGISLATURE RE: DISCUSSIONS REGARDING STATE BUDGET ISSUES, LICENSING AND CERTIFICATION				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 9500.00	\$ 0.00	\$ 0.00	\$ 9500.00	\$ 9500.00
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF HCA - HOSPITAL CORPORATION OF AMERICA SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) SEE ATTACHMENT B				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 40000.00	\$ 1403.89	\$ 0.00	\$ 41403.89	\$ 41403.89
PAGE SUBTOTAL			\$ 84902.49	

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PART II - PAYMENTS RECEIVED IN CONNECTION WITH LOBBYING ACTIVITY (Amounts may be rounded off to whole dollars. See Instructions on reverse.)				
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF INTEGRIS INC. DBA BULL SERVICES SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) NONE ... FEES RECEIVED FOR SERVICES RENDERED IN A PRIOR PERIOD				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 1100.00	\$ 0.00	\$ 0.00	\$ 1100.00	\$ 1100.00
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF INTEGRIS INC. DBA INGENIX SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) AB 613; STATE LEGISLATURE RE: STATE BUDGET, ONGOING DISCUSSIONS - REGARDING DEPARTMENT OF HEALTHCARE SERVICE DATA WAREHOUSE; - DISCUSSIONS REGARDING SB 613 TREATMENT AUTHORIZATION REQUESTS				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Employer's Name, Address and Telephone Number GOVERNMENT STRATEGIES, INC. ON BEHALF OF NAPA VALLEY WINE GROWERS ALLIANCE SACRAMENTO CA 95814				
Legislative or State Agency Administrative Actions "Actively" Lobbied During the Period. (See instructions on reverse.) AB 1245, 1282; STATE LEGISLATURE RE: DISCUSSIONS REGARDING ISSUES AS THEY RELATE TO AB 1245 AND AB 1282; BEER ADVERTISING AND SAMPLING; OPPOSE TAX INCREASES ON ALCOHOL				
Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 3300.00	\$ 0.00	\$ 0.00	\$ 3300.00	\$ 3300.00
PAGE SUBTOTAL			\$ 4400.00	

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See Instructions on reverse.)

Employer's Name, Address and Telephone Number
GOVERNMENT STRATEGIES, INC. ON BEHALF OF PEARSON, INC., PEARSON EDUCATION, PEARSON -
PLC & AFFILIATES

SACRAMENTO CA 95814

Legislative or State Agency Administrative Actions "Actively" Lobbied During the
Period. (See instructions on reverse.)
SEE ATTACHMENT C

Fees and Retainers	Reimbursements of Expenses	Advances or Other Payments (attach explanation)	Total This Period	Cumulative Total to Date
\$ 39000.00	\$ 2076.24	\$ 0.00	\$ 41076.24	\$ 41076.24

PAGE SUBTOTAL \$ 41076.24

TEXT ANNOTATION

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Reference No: A

CALIFORNIA PROFESSIONAL ASSOCIATION OF SPECIALTY CONTRACTORS (CALPASC) - AB 280,370,457; SB 1523; GOVERNOR'S OFFICE RE: DISCUSSIONS REGARDING STATE BUDGET AND IT'S IMPACT ON TRADE CONTRACTORS; STATE LEGISLATURE RE: DISCUSSIONS REGARDING STATE BUDGET AND IT'S IMPACT ON TRADE CONTRACTORS; SALES TAX ISSUES; UNLICENSED CONTRACTORS; EARTHQUAKE RETROFIT PROGRAMS; AND SUBCONTRACTOR LIENS

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Reference No: B

HCA - HOSPITAL CORPORATION OF AMERICA. - AB 2,75,120,235,418,822; SB 58; STATE LEGISLATURE RE: STATE BUDGET BILLS AND DISCUSSIONS REGARDING STATE BUDGET ISSUES AND ISSUES REGARDING EMERGENCY ROOM HEALTHCARE ACCESS AND COST; CALIFORNIA OFFICE OF STATEWIDE HEALTH PLANNING AND DEVELOPMENT RE: DISCUSSIONS REGARDING ONGOING COMPLIANCE AND REGULATORY ISSUES

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Reference No: C

PEARSON, INC., PEARSON EDUCATION, PEARSON PLC & AFFILIATES - AB 272,371,451,482,487; STATE LEGISLATURE RE: DISCUSSIONS REGARDING INSTRUCTIONAL MATERIALS, BUDGET ISSUES; ENGLISH LEARNERS AND ASSESSMENTS; DEPARTMENT OF EDUCATION RE: DISCUSSIONS REGARDING FEDERAL STIMULUS FINANCIAL ALLOCATION